

BEAUTY COMMUNITY PUBLIC COMPANY LIMITED
NOTES TO INTERIM FINANCIAL STATEMENTS
FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2019
(UNAUDITED / REVIEWED ONLY)

1. GENERAL INFORMATION

Beauty Community Public Company Limited (“the Company”), the Company was registered as a listed company in the Stock Exchange of Thailand on December 12, 2012. The registered address is located at 10/915, Soi Nuanchan 34, Nuanchan, Bungkum, Bangkok.

The principle business of the Company is to retail of cosmetics.

Names of major shareholders as at March 12, 2019, the last closing date of share transferring suspension register are as follows:

| | Percentage of shareholding (based on paid-up capital) |
|-----------------------------|----------------------------------------------------------|
| Mr. Suwin Kraiphubet | 15.10 |
| Mrs. Tanyapon Kraibhubes | 6.12 |
| Thai NVDR Company Limited | 5.43 |
| Krungsri Dividend Stock LTF | 2.77 |

2. BASIS OF INTERIM FINANCIAL STATEMENTS PREPARATION

The interim financial statements are prepared on a condensed basis and in accordance with Thai Accounting Standard No. 34 (Revised 2018) Interim Financial Reporting, guidelines promulgated by the Federation of Accounting Professions; and applicable rules and regulations of the Securities and Exchange Commission.

The interim financial statements are prepared to provide an update on the financial statements for the year ended December 31, 2018. They do not include all of the financial information required for full annual financial statements but focus on new activities, events and circumstances to avoid repetition of information previously reported. Accordingly, these interim financial statements should be read in conjunction with the financial statements of the Company and subsidiaries for the year ended December 31, 2018.

The financial statements have been prepared under the historical cost convention, except as transaction disclosed in related accounting policy.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language financial statements.

3. NEW FINANCIAL REPORTING STANDARDS

3.1 Issued and revised financial reporting standards adoption during the periods

During the period, the Company has adopted a number of revised financial reporting standards and interpretations (revised 2018) which are effective for fiscal years beginning on or after January 1, 2019. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards, with most of the changes and clarifications directed towards accounting treatment and providing accounting guidance for users of the standards. The adoption of these financial reporting standards does not have any significant impact on the Company's financial statements. However, the new standard involves changes to key principles, which are summarized below:

IFRS 15 Revenue from Contracts with Customers

IFRS 15 supersedes the following accounting standards together with related interpretations.

| Thai Accounting Standards: | Contents |
|-----------------------------------|-----------------|
|-----------------------------------|-----------------|

| | |
|-----------------------|------------------------|
| TAS 11 (revised 2017) | Construction Contracts |
|-----------------------|------------------------|

| | |
|-----------------------|---------|
| TAS 18 (revised 2017) | Revenue |
|-----------------------|---------|

| Thai Standing Interpretations Committee: | Contents |
|-------------------------------------------------|-----------------|
|-------------------------------------------------|-----------------|

| | |
|------------------------|--------------------------------------------------------------|
| TSIC 31 (revised 2017) | Revenue - Barter Transactions Involving Advertising Services |
|------------------------|--------------------------------------------------------------|

| Thai Financial Reporting Interpretations Committee: | Contents |
|------------------------------------------------------------|-----------------|
|------------------------------------------------------------|-----------------|

| | |
|-------------------------|-----------------------------|
| TFRIC 13 (revised 2017) | Customer Loyalty Programmes |
|-------------------------|-----------------------------|

| | |
|-------------------------|------------------------------------------------|
| TFRIC 15 (revised 2017) | Agreements for the Construction of Real Estate |
|-------------------------|------------------------------------------------|

| | |
|-------------------------|------------------------------------|
| TFRIC 18 (revised 2017) | Transfers of Assets from Customers |
|-------------------------|------------------------------------|

Entities are to apply this standard to all contracts with customers unless those contracts fall within the scope of other standards. The standard establishes a five-step model to account for revenue arising from contracts with customers, with revenue being recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model.

The adoption of these financial reporting standards does not have any significant impact on the Company's financial statements

3.2 Financial reporting standards that became effective for fiscal years beginning on or after January 1, 2020

The Federation of Accounting Professions issued a number of new financial reporting standards and interpretations, which are effective for fiscal years beginning on or after January 1, 2020. These new standards involve changes to key principles, which are summarized below.

Financial reporting standards related to financial instruments

A set of TFRSs related to financial instruments consists of five accounting standards and interpretations, as follows:

| Thai Financial Reporting Standards: | Contents |
|------------------------------------------------------------|-------------------------------------------------------------|
| TFRS 7 | Financial Instruments: Disclosures |
| TFRS 9 | Financial Instruments |
| Thai Accounting Standards: | Contents |
| TAS 32 | Financial Instruments: Presentation |
| Thai Financial Reporting Interpretations Committee: | Contents |
| TFRIC 16 | Hedges of a Net Investments in a Foreign Operation |
| TFRIC 19 | Extinguishing Financial Liabilities with Equity Instruments |

These TFRSs related to financial instruments make stipulations relating to the classification of financial instruments and their measurement at fair value or amortized cost (taking into account the type of instrument, the characteristics of the contractual cash flows and the Company's business model), calculation of impairment using the expected credit loss method, and hedge accounting. These include stipulations regarding the presentation and disclosure of financial instruments. When the TFRSs related to financial instruments are effective, some accounting standards, interpretations and guidance which are currently effective will be cancelled.

The management of the Company is currently evaluating the impact of these standards to the financial statements.

TFRS 16 Leases

TFRS 16 supersedes TAS 17 Leases together with related Interpretations. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases, and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is low value. Accounting by lessors under TFRS 16 is substantially unchanged from TAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles to those used under TAS 17. TFRS 16 supersedes the following accounting standards together with related interpretations.

| Thai Accounting Standards: | Contents |
|------------------------------------------------------------|---------------------------------------------------------------------------------|
| TAS 17 (Revised 2018) | Leases |
| Thai Standing Interpretations Committee: | Contents |
| TSIC 15 (Revised 2018) | Operating Leases - Incentives |
| TSIC 27 (Revised 2018) | Evaluating The Substance of Transactions Involving the Legal Form of a Lease |
| Thai Financial Reporting Interpretations Committee: | Contents |
| TFRIC 4 (Revised 2018) | Determining whether an Arrangement contain a Lease |

The management of the Company is currently evaluating the impact of this standard on the financial statements in the year when they are adopted.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These interim financial statements have been prepared by using the accounting policy and estimates of the financial statements for the year ended December 31, 2018.

5. CASH AND CASH EQUIVALENTS

(Unit: Baht)

| | March 31, 2019 | December 31, 2018 |
|---------------------------|-----------------------|--------------------------|
| Cash | 6,030,336.00 | 4,724,667.50 |
| Current accounts | 22,977,158.41 | 42,210,447.24 |
| Savings deposit | 159,936,195.15 | 185,146,883.85 |
| Fixed deposits | 100,000,000.00 | - |
| Unbilled credit card slip | 2,903,040.77 | 742,371.09 |
| Cheque for deposit | 6,079,745.41 | - |
| Total | <u>297,926,475.74</u> | <u>232,824,369.68</u> |

6. CURRENT INVESTMENTS

The Company has current investments consisted of : -

(Unit: Baht)

| | <u>At interest rate per annum</u> | | | |
|----------------|-----------------------------------|--------------------------|-----------------------|--------------------------|
| | March 31, 2019 | December 31, 2018 | March 31, 2019 | December 31, 2018 |
| Fixed deposits | 1.50 - 1.70 | 1.50 - 1.70 | 460,000,000.00 | 460,000,000.00 |

7. TRADE AND OTHER CURRENT RECEIVABLES

| | <i>(Unit: Baht)</i> | |
|---------------------------------------------|-----------------------|--------------------------|
| | March 31, 2019 | December 31, 2018 |
| Trade accounts receivable | | |
| Franchise receivable | 219,400.86 | 442,110.54 |
| Other parties receivable | 21,656,683.98 | 23,545,105.47 |
| Sale with consignment agreement receivables | 42,957,245.42 | 38,147,191.49 |
| Total trade accounts receivable | <u>64,833,330.26</u> | <u>62,134,407.50</u> |
| Less Allowance for doubtful accounts | (488,099.37) | (421,821.12) |
| Trade accounts receivable - net | <u>64,345,230.89</u> | <u>61,712,586.38</u> |
| Other current receivables | | |
| Prepaid expenses | 6,008,133.35 | 6,199,224.47 |
| Accrued interest | 3,365,139.71 | 1,345,501.34 |
| Goods deposit | 3,709,017.95 | 1,953,607.96 |
| Advance payment | 1,234,150.00 | 582,500.00 |
| Non-refund input tax | 4,417,343.47 | 4,392,874.51 |
| Prepaid value added tax | 3,262,703.15 | 5,071,039.11 |
| Others | 2,346,689.74 | 1,700,278.31 |
| Total other current receivables | <u>24,343,177.37</u> | <u>21,245,025.70</u> |
| Total trade and other current receivables | <u>88,688,408.26</u> | <u>82,957,612.08</u> |

The Company has outstanding trade accounts receivable classified by aging as follows:

| | <i>(Unit: Baht)</i> | |
|---------------------------------------|-----------------------|--------------------------|
| | March 31, 2019 | December 31, 2018 |
| Trade accounts receivable due in term | 59,309,380.56 | 58,293,347.43 |
| Overdue trade accounts receivable | | |
| - Less than 3 months | 5,464,232.60 | 3,825,034.08 |
| - Over 3 months but less than 1 year | 44,624.75 | 933.64 |
| - Over 1 year but less than 2 year | 15,092.35 | 15,092.35 |
| Total trade accounts receivable | <u>64,833,330.26</u> | <u>62,134,407.50</u> |

8. INVENTORIES

| | <i>(Unit: Baht)</i> | |
|-----------------------------------------------|-----------------------|--------------------------|
| | March 31, 2019 | December 31, 2018 |
| Finished goods | 459,719,012.95 | 466,450,236.34 |
| Packaging | 88,249,075.52 | 93,406,522.53 |
| Work in process | 29,476,223.02 | 33,517,231.54 |
| Supplies | 5,982,234.88 | 6,298,786.53 |
| Total | <u>583,426,546.37</u> | <u>599,672,776.94</u> |
| Less Allowance for devaluation of inventories | <u>(7,393,349.52)</u> | <u>(6,837,484.65)</u> |
| Net | <u>576,033,196.85</u> | <u>592,835,292.29</u> |

9. PROPERTY, PLANT AND EQUIPMENT

Movement for the three-month periods ended March 31, 2019, are summarized as follows:

| | <i>(Unit : Baht)</i> |
|--------------------------------------------|------------------------|
| Net book value as at January 1, 2019 | 269,550,656.13 |
| Acquisition during the period | 2,704,781.11 |
| Disposal | - |
| Adjustment | (1,008,002.44) |
| Depreciation for the period | <u>(13,391,044.62)</u> |
| Net book value as at March 31, 2019 | <u>257,856,390.18</u> |

Part of buildings at net book value amount of Baht 91.96 million are constructed on land leased from director as stated in note 16.3.

Depreciation for the three-month periods ended March 31, 2019 and 2018 amounted to Baht 13.39 million and Baht 14.39 million respectively.

As at March 31, 2019 and December 31, 2018, the Company has fixed assets at cost amount of Baht 143.64 million and Baht 131.92 million respectively which have been fully depreciated but are still in use.

10. LEASEHOLD RIGHTS

Movement for the three-month periods ended March 31, 2019, are summarized as follows:

| | |
|--------------------------------------------|----------------------------|
| | <i>(Unit: Baht)</i> |
| Net book value as at January 1, 2019 | 4,930,991.99 |
| Amortization for the period | <u>(295,739.52)</u> |
| Net book value as at March 31, 2019 | <u>4,635,252.47</u> |

Amortization of leasehold right for the three-month periods ended March 31, 2019 and 2018 amounted to Baht 0.30 million and Baht 0.30 million respectively.

11. OTHER INTANGIBLE ASSETS

Movement for the three-month periods ended March 31, 2019, are summarized as follows:

| | |
|--------------------------------------------|-----------------------------|
| | <i>(Unit: Baht)</i> |
| Net book value as at January 1, 2019 | 22,166,490.62 |
| Acquisition during the period | 1,618,000.00 |
| Amortization for the period | <u>(727,264.40)</u> |
| Net book value as at March 31, 2019 | <u>23,057,226.22</u> |

Amortization of other intangible assets for the three-month periods ended March 31, 2019 and 2018 amounted to Baht 0.73 million and Baht 0.45 million respectively.

12. DEFERRED TAX ASSETS

| | | |
|--------------------------|-----------------------------|-----------------------------|
| | <i>(Unit :Baht)</i> | |
| | March 31, 2019 | December 31, 2018 |
| Deferred tax assets | 12,074,197.79 | 11,414,910.23 |
| Deferred tax liabilities | <u>-</u> | <u>-</u> |
| Net | <u>12,074,197.79</u> | <u>11,414,910.23</u> |

Movements of deferred tax assets and liabilities incurred during the period as follows:

| | <i>(Unit :Baht)</i> | | | |
|-------------------------------------|----------------------|---------------------|---------------|----------------------|
| | As at | Credit (charged) to | | As at |
| | January 1, | Profit or loss | Other | March 31, |
| | 2019 | | Comprehensive | 2019 |
| | | | income | |
| Deferred tax assets | | | | |
| Allowance for devaluation of goods | 1,367,496.93 | 111,172.97 | - | 1,478,669.90 |
| Allowance for devaluation of assets | 985,026.00 | - | - | 985,026.00 |
| Employee benefit obligations | 3,285,688.50 | 327,733.45 | - | 3,613,421.95 |
| Deferred income for reward points | 5,676,113.06 | 195,224.02 | - | 5,871,337.08 |
| Dismantling provisions | <u>100,585.74</u> | <u>25,157.12</u> | - | <u>125,742.86</u> |
| Total | <u>11,414,910.23</u> | <u>659,287.56</u> | - | <u>12,074,197.79</u> |

Tax expense for the three-month periods ended March 31, 2019 and 2018 can be summarized as follows:

| | <i>(Unit :Baht)</i> | |
|-----------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| | 2019 | 2018 |
| <i>Current tax:</i> | | |
| Income tax for the periods | 18,068,733.55 | 62,965,241.20 |
| <i>Deferred tax :</i> | | |
| Deferred tax (income) derived from temporary differences and reversal of temporary differences presented in statement of comprehensive income | <u>(659,287.56)</u> | <u>(468,732.69)</u> |
| Tax expense in statements of comprehensive income | <u>17,409,445.99</u> | <u>62,496,508.51</u> |
| Tax (income) related to actuarial gains directly recorded to other comprehensive income | - | <u>(838,955.60)</u> |
| Total | <u>-</u> | <u>(838,955.60)</u> |

13. OTHER NON-CURRENT ASSETS

| | <i>(Unit: Baht)</i> | |
|-----------------------------|-----------------------|--------------------------|
| | March 31, 2019 | December 31, 2018 |
| Rental and services deposit | 96,179,104.10 | 96,911,004.79 |
| Others | 2,655,155.80 | 2,550,927.22 |
| Total | <u>98,834,259.90</u> | <u>99,461,932.01</u> |

14. TRADE AND OTHER CURRENT PAYABLES

| | <i>(Unit: Baht)</i> | |
|----------------------------------------|-----------------------|--------------------------|
| | March 31, 2019 | December 31, 2018 |
| Trade accounts payable | | |
| Other parties | 109,892,051.73 | 137,669,406.83 |
| Total trade accounts payable | <u>109,892,051.73</u> | <u>137,669,406.83</u> |
| Other current payables | | |
| Accrued expenses | 64,795,328.32 | 64,776,615.49 |
| Revenue Department payable | 8,522,060.49 | 20,232,872.55 |
| Assets payables | 7,864,517.55 | 7,251,382.51 |
| Amount received advance for goods | 2,863,611.43 | 14,604,851.28 |
| Deferred income for reward points | 29,356,685.41 | 28,380,565.30 |
| Others | 6,281,252.48 | 6,310,039.94 |
| Total other current payables | <u>119,683,455.68</u> | <u>141,556,327.07</u> |
| Total trade and other current payables | <u>229,575,507.41</u> | <u>279,225,733.90</u> |

15. NON-CURRENT PROVISIONS FOR EMPLOYEE BENEFIT

Movements for the three-month periods ended March 31, 2019 as follows:

| | <i>(Unit: Baht)</i> |
|----------------------------------------|-----------------------------|
| Balance as at January 1, 2019 | 16,428,442.49 |
| Current costs of services and interest | <u>1,638,667.25</u> |
| Balance as at March 31, 2019 | <u><u>18,067,109.74</u></u> |

Long-term employee benefit expenses for the three-month periods ended March 31, 2019 and 2018 recognized in comprehensive income are summarized below:

| | <i>(Unit: Baht)</i> | |
|-------------------------|---------------------|-------------------|
| | 2019 | 2018 |
| Distribution costs | 504,111.74 | 83,735.25 |
| Administrative expenses | 1,134,555.51 | 641,462.50 |
| Total | <u>1,638,667.25</u> | <u>725,197.75</u> |

On April 5, 2019, new Labour Protection Act was published in the Royal Gazette which will become effective after 30 days from the date of its publication in the Royal Gazette onwards which determined the additional rate of severance pay in the case of termination of employment for a terminated employee who has worked for 20 consecutive years or more and shall be entitled to receive payment not less than the last rate of wages for 400 days. The Company, therefore, expect that they will have the effects in additionally providing non-current provisions for employee benefits amount of Baht 2.27 million in accordance with new Labour Protection Act when it legally becomes effective.

16. TRANSACTION WITH RELATED PERSONS AND PARTIES

The Company had transaction with related persons and parties. These transactions are related in the normal course of business and on the basis of the Company and related persons or parties concerned.

Relationship of the Company and related persons and parties can be summarized as follows:

| <u>Related parties and persons name</u> | <u>Relationship</u> | <u>Related transactions</u> |
|-----------------------------------------|---------------------|-----------------------------|
|-----------------------------------------|---------------------|-----------------------------|

Persons consist of:-

| | | |
|--------------------------|--------------------------|----------------------------------------------------------------------------------------|
| Mrs. Tanyapon Kraibhubes | Shareholder and director | Land with its construction rental, land rental, obligations under land lease agreement |
|--------------------------|--------------------------|----------------------------------------------------------------------------------------|

| <u>Related transactions</u> | <u>Pricing policy</u> |
|-----------------------------------|---------------------------|
| Land with its construction rental | As indicated in agreement |
| Land rental | As indicated in agreement |
| Land lease agreement obligations | As indicated in agreement |

16.1 Transactions between the Company with related persons and parties can be summarized as follow:

(Unit: Baht)

| | For the three-month periods ended | |
|------------------------------------------|------------------------------------------|-----------------------|
| | March 31, 2019 | March 31, 2018 |
| Land with its construction rental | | |
| Mrs. Tanyapon Kraibhubes | 91,350.00 | 87,000.00 |
| Land rental | | |
| Mrs. Tanyapon Kraibhubes | 319,073.26 | 319,073.26 |

16.2 The balance with its related persons and parties as at March 31, 2019 and December 31, 2018 are as follow:

(Unit: Baht)

| | March 31, 2019 | December 31, 2018 |
|--------------------------|------------------------------------------|--------------------------|
| | Non-current assets-rental deposit | |
| Mrs. Tanyapon Kraibhubes | 87,000.00 | 87,000.00 |
| Accrued rental | | |
| Mrs. Tanyapon Kraibhubes | 3,508,733.25 | 3,465,465.00 |

16.3 Lease agreement obligations

16.3.1 The Company has commitment under land lease agreement dated June 11, 2013 for a period of 20 years. The rental is determined equal to the independent appraiser and according to the minutes of shareholders' general meeting for the year 2014 held on April 25, 2014, passed the resolution to amend agreement by making memorandum attached agreement by extending the lease period for another 10 years in the amount of Baht 16.44 million to total period of 30 years in the amount of Baht 38.28 million in accordance with agreement dated July 23, 2014. The lease agreement period is commenced on January 1, 2014 - December 31, 2043 (the counterparties agreed to collect rental since the completion of buildings and others construction or since January 1, 2016 whichever is earlier until the maturity of lease period). However, the Company started to record rental since January 1, 2014 onwards. The construction structured on such lease land was not transferred the ownership to the lessor, the lessee should dismantled such construction when the Company ceased the lease.

As at March 31, 2019 the Company is liable on payment the remaining rental under land lease agreement as follows:

| | |
|--------------------------------|-----------------------------|
| | <i>(Unit:Baht)</i> |
| Payment | |
| within 1 year | 1,006,020.00 |
| Over 1 year not exceed 5 years | 4,061,806.00 |
| Over 5 years (to 30 years) | <u>28,595,460.00</u> |
| Total | <u><u>33,663,286.00</u></u> |

16.3.2 As at March 31, 2019, the Company is liable on payment the remaining rental as follows:

| | |
|--------------------------------|----------------------------|
| | <i>(Unit:Baht)</i> |
| Payment | |
| within 1 year | 365,400.00 |
| Over 1 year not exceed 5 years | <u>639,450.00</u> |
| Total | <u><u>1,004,850.00</u></u> |

17. PAID-UP SHARE CAPITAL / SHARE PREMIUM

Reconciliation

| | Paid-up share capital | Share premium on ordinary shares | Register date with the Ministry of Commerce |
|-----------------------------|-----------------------------------|----------------------------------------|---------------------------------------------------|
| | Number of share <i>(Share)</i> | Paid-up share <i>(Baht)</i> | |
| | <u> </u> | <u> </u> | |
| As at January 1, 2019 | 3,006,214,955 | 300,621,495.50 | 588,958,813.50 |
| Increase share capital from | | | |
| exercise of warrants | <u>653,580</u> | <u>65,358.00</u> | <u>3,752,401.54</u> January 24, 2019 |
| As at March 31, 2019 | <u><u>3,006,868,535</u></u> | <u><u>300,686,853.50</u></u> | <u><u>592,711,215.04</u></u> |

During the period, there is exercise of warrants to purchase ordinary shares ((ESOP Warrant-1) for the amount of Baht 65,358.00 (653,580 ordinary shares at par value of Baht 0.10 each) and resulting to the increase in premium on ordinary shares total amount of Baht 3,752,401.54 (included capital adjustment from share-based payment to premium, on ordinary shares amount of Baht 549,859.54).

18. WARRANTS TO PURCHASE ORDINARY SHARES

As at March 31, 2019, ESOP Warrant-1 remain equal to 15,741,465 units, the last exercise period is on July 17, 2021.

Reconciliation of warrants is as follows:

| | Warrants (Unit) |
|------------------------|--------------------|
| As at January 1, 2019 | 16,395,045 |
| Decrease from exercise | (653,580) |
| As at March 31, 2019 | <u>15,741,465</u> |

The Company recorded expenses of the ESOP Warrant-1 for the three-month periods ended March 31, 2019 amounting to Baht 1.20 million as employee expenses and recognized “Equity-Settled Share-Based Payment” in shareholders' equity by the same amount.

19. TREASURY SHARES / APPROPRIATED RETAINED EARNINGS FOR TREASURY SHARES

Change for treasury shares in the period as follows:

| | Treasury stock (Unit) |
|-------------------------|--------------------------|
| As at December 31, 2018 | 12,675,000 |
| Increase - repurchased | - |
| Decrease – disposal | - |
| As at March 31, 2019 | <u>12,675,000</u> |

On January 23, 2019, is the last date for determining of treasury shares, as a result, the number of repurchased shares and for offering will be equal to the above presented number.

The Company has already appropriated the required amount of retained earnings to a reserve for the treasury shares amounting to approximately Baht 99.69 million.

20. EARNINGS PER SHARE

Basic earnings per share (excluded repurchase shares) and diluted earnings per share for the three-month periods ended March 31, 2019 and 2018 are as follows:

(Unit : Baht)

| | For the three-month | | | | | |
|-------------------------------|---------------------|-----------------------------------------------------|-----------------------|----------------|-----------------------------------------------------|-----------------------|
| | 2019 | | | 2018 | | |
| | Profit (Loss) | Weighted average number of ordinary shares | Earnings per share | Profit (Loss) | Weighted average number of ordinary shares | Earnings per share |
| Basic earnings per share | 69,552,071.29 | 2,994,019,247 | 0.02 | 282,412,580.51 | 3,004,256,076 | 0.09 |
| Effects of dilutive potential | | | | | | |
| ordinary shares | - | 984,360 | - | - | 2,303,792 | - |
| Diluted earnings per share | 69,552,071.29 | 2,995,003,607 | 0.02 | 282,412,580.51 | 3,006,559,868 | 0.09 |

21. FINANCIAL INFORMATION BY SEGMENT

21.1 The core operating segment information is to distribute cosmetic by retail and non-retail channel. This operating segment information is reported corresponding with the internal reports of the Company that are regularly reviewed by the chief operating decision maker in order to make decision about the allocation of resources to the segment and assess its performance. The chief operating decision maker of the Company has been identified as the President of executive management.

Revenues from sale separated by nature of distribution channel the three-month periods ended March 31, 2019 and 2018 are as follows:

(Unit : Baht)

| | 2019 | 2018 |
|------------|-----------------------|-----------------------|
| Retail | 327,495,609.21 | 613,157,164.69 |
| Non-retail | 216,396,302.78 | 284,994,826.44 |
| Total | <u>543,891,911.99</u> | <u>898,151,991.13</u> |

21.2 For the purpose of management, the Company restructured the organization as domestic and overseas geographical segment by separating into retail and non-retail distribution. Besides, the Company has overseas income, and selling to franchise and business centre lower than 10 % of total sale volumn, so therefore, the Company did not present financial information by segment.

22. COMMITMENT AND CONTINGENT LIABILITIES

22.1 The Company has obligations under lease of space and services agreements of the Company's branches for the periods from 1 year to 3 years. The Company is liable on payment rental and service under agreement as at March 31, 2019 as follows:

| | |
|-----------------------------------|------------------------------|
| | <i>(Unit:Baht)</i> |
| Payment | |
| within 1 year | 180,213,036.10 |
| Over 1 year but less than 3 years | <u>104,009,848.41</u> |
| Total | <u><u>284,222,884.51</u></u> |

22.2 The Company is liable on payment under capital expenditures agreement as at March 31, 2019, amount of Baht 2.10 million.

22.3 The Company is liable on payment under lease of vehicle as at March 31, 2019, amount of Baht 4.09 million.

22.4 Obligations under lease agreement with related person

22.4.1 Obligations under lease land agreement for warehouse building construction.

| | |
|--------------------------------|-----------------------------|
| | <i>(Unit:Baht)</i> |
| Payment | |
| within 1 year | 1,006,020.00 |
| Over 1 year not exceed 5 years | 4,061,806.00 |
| Over 5 year (to 30 years) | <u>28,595,460.00</u> |
| Total | <u><u>33,663,286.00</u></u> |

22.4.2 Commitment under lease land and with its construction.

| | |
|--------------------------------|----------------------------|
| | <i>(Unit:Baht)</i> |
| Payment | |
| Within 1 year | 365,400.00 |
| Over 1 year not exceed 5 years | <u>639,450.00</u> |
| Total | <u><u>1,004,850.00</u></u> |

23. CAPITAL MANAGEMENT

The objective of capital management of the Company is to appropriate properly financial structure and to preserve the ability to continue its operation as a going concern.

As at March 31, 2019, the Company has debt to equity ratio equal to 0.27 fold.

24. EVENTS AFTER THE REPORTING PERIOD

According to the Annual General Meeting of shareholders for the year 2019 held on April 25, 2019, passed the resolution to pay dividend from the 2018 results of operations to the shareholders for 2,994 million shares at Baht 0.30 each, amounting to Baht 898 million. The Company has already paid interim dividend in 2018 at Baht 0.162 per share amounting to Baht 485 million, the remaining dividend to be paid of Baht 0.138 per share amounting to 413 million, will be paid on May 21, 2019.

25. INTERIM FINANCIAL STATEMENTS APPROVAL

These interim financial statements were approved and authorized for issue by the Company's Board of directors on May 13, 2019.