## STATEMENTS OF FINANCIAL POSITION

## AS AT DECEMBER 31, 2018

(Unit: Baht)

Assets	Note	<b>December 31, 2018</b>	December 31, 2017	
Current assets				
Cash and cash equivalents	5	232,824,369.68	505,856,612.84	
Current investments	6	460,000,000.00	800,000,000.00	
Trade and other current receivables	7, 17	82,957,612.08	145,650,461.68	
Inventories	8	592,835,292.29	409,735,398.05	
Total current assets		1,368,617,274.05	1,861,242,472.57	
Non-current assets				
Other long-term investments	9	-	50,000,000.00	
Property, plant and equipment	10	269,550,656.13	288,565,795.71	
Leasehold rights	11	4,930,991.99	6,113,950.07	
Other intangible assets	12	22,166,490.62	20,960,259.37	
Deferred tax assets	13	11,414,910.23	10,723,227.55	
Other non-current assets	14	99,461,932.01	97,888,635.34	
Total non-current assets		407,524,980.98	474,251,868.04	
Total assets		1,776,142,255.03	2,335,494,340.61	

# STATEMENTS OF FINANCIAL POSITION (CONTINUED)

## AS AT DECEMBER 31, 2018

(Unit: Baht)

			(Unit: Baht)		
Liabilities and shareholders' equity	Note	<b>December 31, 2018</b>	<b>December 31, 2017</b>		
Current liabilities					
Trade and other current payables	15, 17	279,225,733.90	433,917,361.07		
Accrued income tax		113,380,994.70	177,839,471.27		
Total current liabilities		392,606,728.60	611,756,832.34		
Non-current liabilities					
Non-current provisions for employee benefit	16	16,428,442.49	9,332,873.99		
Other non-current provisions		6,753,560.00	5,103,350.00		
Other non-current liabilities		4,135,600.00	4,136,572.13		
Total non-current liabilities		27,317,602.49	18,572,796.12		
Total liabilities		419,924,331.09	630,329,628.46		
Shareholders' equity					
Share capital					
Authorized share capital					
3,022,610,000 common shares of Baht 0.10 each		302,261,000.00	302,261,000.00		
Issued and paid-up share capital					
3,006,214,955 common shares of Baht 0.10 each	18	300,621,495.50			
3,002,734,585 common shares of Baht 0.10 each			300,273,458.50		
Share premium	18	588,958,813.50	570,726,071.12		
Equity-settled share-based payment		14,438,846.44	10,311,302.69		
Treasury stocks	21	(99,690,176.42)	-		
Retained earnings					
Appropriated					
Legal reserve	19	30,226,100.00	30,226,100.00		
Reserve for treasury stocks	21	99,690,176.42	-		
Unappropriated		421,972,668.50	793,627,779.84		
Total shareholders' equity		1,356,217,923.94	1,705,164,712.15		
Total liabilities and shareholders' equity		1,776,142,255.03	2,335,494,340.61		

### STATEMENTS OF COMPREHENSIVE INCOME

## FOR THE YEAR ENDED DECEMBER 31, 2018

(Unit: Baht) 2018 2017 Note Revenues from sales 3,466,608,768.86 3,713,397,590.60 Cost of sales (1,201,653,215.90) (1,197,955,397.65) **Gross profit** 2,264,955,552.96 2,515,442,192.95 Other income Interest income 13,122,534.53 15,888,323.65 6,080,753.85 Others 21,511,483.15 **Total other income** 21,969,077.50 34,634,017.68 Distribution costs (800,831,111.60) (723,899,352.16) Administrative expenses (265,954,532.58) (280,085,833.09) Profit before income tax 1,232,803,926.46 1,533,426,085.20 Tax expenses 13 (241,210,519.88)(304,107,922.70)Profit for the year 991,593,406.58 1,229,318,162.50 Other comprehensive income: Component of other comprehensive income to profit or loss Gains on remeasurement of defined benefit plans (4,194,778.01)Less Taxable effects 838,955.60 Other comprehensive income for the year (3,355,822.41)Total comprehensive income for the year 988,237,584.17 1,229,318,162.50 Earnings per share Basic earnings per share 26 0.33 0.41 Diluted earnings per share 26 0.33 0.41

## STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

### FOR THE YEAR ENDED DECEMBER 31, 2018

									(Unit: Baht)
						Retained earnings			
				Equity-settled		Approp	oriated		Total
		Paid-up		share-based			Reserve for		
	Note	share capital	Share premium	payment transactions	Treasury stocks	Legal reserve	treasury stocks	Unappropriated	shareholders' equity
Balance as at January 1, 2017		300,000,000.00	556,439,628.87	4,768,867.48	-	30,000,000.00	-	429,079,158.14	1,320,287,654.49
Total comprehensive income for the year		-	-	-	-	-	-	1,229,318,162.50	1,229,318,162.50
Share-Based payments		-	-	6,429,410.96	-	-	-	-	6,429,410.96
Exercise right of warrants to purchase ordinary shares		273,458.50	14,286,442.25	(886,975.75)	-	-	-	-	13,672,925.00
Appropriated as legal reserve	19	-	-	-	-	226,100.00	-	(226,100.00)	-
Dividend paid	22	-	-	-	-	-	-	(414,133,253.05)	(414,133,253.05)
Payments for interim dividend	22					-		(450,410,187.75)	(450,410,187.75)
Balance as at December 31, 2017		300,273,458.50	570,726,071.12	10,311,302.69		30,226,100.00		793,627,779.84	1,705,164,712.15
Balance as at January 1, 2018		300,273,458.50	570,726,071.12	10,311,302.69	-	30,226,100.00	-	793,627,779.84	1,705,164,712.15
Total comprehensive income for the year		-	-	-	-	-	-	988,237,584.17	988,237,584.17
Share-Based payments	20	-	-	5,306,473.13	-	-	-	-	5,306,473.13
Exercise right of warrants to purchase ordinary shares	18	348,037.00	18,232,742.38	(1,178,929.38)	-	-	-	-	17,401,850.00
Treasury stocks during the period	21	-	-	-	(99,690,176.42)	-	-	-	(99,690,176.42)
Reseve for treasury stocks	21	-	-	-	-	-	99,690,176.42	(99,690,176.42)	-
Dividend paid	22	-	-	-	-	-	-	(775,249,046.88)	(775,249,046.88)
Payments for interim dividend	22					-		(484,953,472.21)	(484,953,472.21)
Balance as at December 31, 2018		300,621,495.50	588,958,813.50	14,438,846.44	(99,690,176.42)	30,226,100.00	99,690,176.42	421,972,668.50	1,356,217,923.94

### STATEMENTS OF CASH FLOWS

### FOR THE YEAR ENDED DECEMBER 31, 2018

(Unit: Baht) 2018 2017 Cash flows from operating activities 1,232,803,926.46 1,533,426,085.20 Profit before income tax Adjustment profit before income tax to cash receipt (disbursement) from operating activities Depreciation and amortization 61,210,206.66 60,606,994.48 (Reversed) doubtful accounts (152,910.37)468,133.09 Loss (reversed) for devaluation of inventories (64,147.84)4,626,909.91 Loss on goods destruction 3,351,305.79 4,740,978.16 (777,472.26)34,256.01 (Gain) loss on sales of assets 2,010,762.57 4,360,080.69 Loss on write off property, plant and equipment 1,125,000.00 Loss on amortized other intangible assets (Reversed) accrued expenses (15,277,369.11)Deferred (income) for reward points (4,375,390.00)(5,402,380.00)Non-current provisions for employee benefit 2,900,790.49 1,557,657.96 Other non-current provisions 1,650,210.00 Expenses from share-based payments 6,429,410.96 5,306,473.13 Profit from operation before changes in 1.289.711.385.52 1.610.848.126.46 operating assets and liabilities (Increase) Decrease in changes of operating assets Trade and other current receivables 62,845,759.97 (104,350,069.19) Inventories (186, 387, 052.19) (45,211,095.01) Other non-current assets (1,573,296.67)(6,174,326.36)(125,114,588.89)(155,735,490.56) (Increase) Decrease in changes of operating assets Increase (Decrease) in changes of operating liabilities Trade and other current payables (140,004,472.13)106,734,143.95 Other non-current liabilities 237,522.13 (972.13)Increase (Decrease) in changes of operating liabilities (140,005,444.26) 106,971,666.08 Cash generated (paid) from operation 1,024,591,352.37 1,562,084,301.98 Income tax paid (305,521,723.53) (225,555,288.25) Net cash provided by (used in) operating activities 719,069,628.84 1,336,529,013.73