

**BEAUTY COMMUNITY PUBLIC COMPANY LIMITED**

AUDITOR'S REPORT ON REVIEW

AND INTERIM FINANCIAL STATEMENTS

FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2015

(UNAUDITED / REVIEWED ONLY)

## **AUDITOR'S REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS**

To The Shareholders of

### **BEAUTY COMMUNITY PUBLIC COMPANY LIMITED**

I have reviewed the accompanying statement of financial position of Beauty Community Public Company Limited as at March 31, 2015, the related statement of comprehensive income, statement of changes in shareholders' equity, and statement of cash flows for the three-month periods then ended and the summary of significant accounting policies and other notes. The Company's management is responsible for the preparation and presentation of these interim financial statements, in all material respects, in accordance with the Financial Reporting Standards. My responsibility is to express a conclusion on these interim financial statements based on my reviews.

#### **Scope of Review**

I conducted my review in accordance with the Standard on Review Engagements No. 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion on these reviewed interim financial statements.

#### **Conclusion**

Based on my reviews, nothing has come to my attention that causes me to believe that the accompanying interim financial statements are not presented fairly, in all material respects, the financial position of Beauty Community Public Company Limited as at March 31, 2015, the result of operations, and cash flows for the three-month periods then ended, in accordance with the Financial Reporting Standards.

D I A International Audit Co., Ltd.

(Miss Somjintana Polhirunrat)

C.P.A. (Thailand)

Registration No. 5599

May 12, 2015

**BEAUTY COMMUNITY PUBLIC COMPANY LIMITED**

**STATEMENTS OF FINANCIAL POSITION**

**AS AT MARCH 31, 2015**

*(Unit: Baht)*

<b>Assets</b>	<i>Note</i>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>January 1, 2014</b>
		(Unaudited but reviewed)	(Adjustment) (Audited)	(Audited)
<b>Current assets</b>				
Cash and cash equivalents	6	126,624,186.69	174,562,208.49	192,136,883.93
Temporary investments	7	450,000,000.00	380,000,000.00	500,000,000.00
Trade and other receivables	8, 19	22,542,089.18	22,261,808.82	25,844,476.05
Inventories	9	<u>346,499,511.14</u>	<u>288,487,960.00</u>	<u>175,773,668.59</u>
<b>Total current assets</b>		<u>945,665,787.01</u>	<u>865,311,977.31</u>	<u>893,755,028.57</u>
<b>Non-current assets</b>				
Restrictal deposits with financial institutions	10	10,000,000.00	10,000,000.00	-
Long-term investments	11	100,000,000.00	100,000,000.00	-
Property, plant and equipment	12	217,870,698.69	198,433,365.81	157,013,575.08
Leasehold rights	13	10,223,679.33	10,600,580.19	11,100,410.71
Intangible assets	14	19,604,174.15	20,075,443.83	10,763,824.62
Deferred tax assets	15	3,993,038.45	3,544,023.96	1,518,912.83
Other non-current assets	16	<u>80,427,725.25</u>	<u>78,985,657.59</u>	<u>65,015,928.68</u>
<b>Total non-current assets</b>		<u>442,119,315.87</u>	<u>421,639,071.38</u>	<u>245,412,651.92</u>
<b>Total assets</b>		<u><u>1,387,785,102.88</u></u>	<u><u>1,286,951,048.69</u></u>	<u><u>1,139,167,680.49</u></u>

Notes to financial statements are parts of these financial statements.

**BEAUTY COMMUNITY PUBLIC COMPANY LIMITED**  
**STATEMENTS OF FINANCIAL POSITION (CONTINUED)**  
**AS AT MARCH 31, 2015**

*(Unit: Baht)*

<b>Liabilities and shareholders' equity</b>	<i>Note</i>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>January 1, 2014</b>
		(Unaudited but reviewed)	(Adjustment) (Audited)	(Audited)
<b>Current liabilities</b>				
Trade and other payables	17, 19	147,900,747.23	142,691,458.38	110,756,395.20
Accrued income tax		<u>66,984,777.29</u>	<u>47,690,446.81</u>	<u>25,483,262.52</u>
<b>Total current liabilities</b>		<u>214,885,524.52</u>	<u>190,381,905.19</u>	<u>136,239,657.72</u>
<b>Non-current liabilities</b>				
Employee benefit obligations	18	6,017,975.24	5,724,011.00	1,599,437.00
Other non-current liabilities		<u>3,370,140.00</u>	<u>3,336,670.00</u>	<u>2,546,550.00</u>
<b>Total non-current liabilities</b>		<u>9,388,115.24</u>	<u>9,060,681.00</u>	<u>4,145,987.00</u>
<b>Total liabilities</b>		<u>224,273,639.76</u>	<u>199,442,586.19</u>	<u>140,385,644.72</u>
<b>Shareholders' equity</b>				
Share capital				
Authorized share capital				
300,000,000 common shares of Baht 1 each		<u>300,000,000.00</u>	<u>300,000,000.00</u>	<u>300,000,000.00</u>
Paid-up share capital				
300,000,000 common shares of Baht 1 each		300,000,000.00	300,000,000.00	300,000,000.00
Premium on share capital		556,439,628.87	556,439,628.87	556,439,628.87
Retained earnings				
Appropriated				
Legal reserve	20	30,000,000.00	30,000,000.00	27,858,528.96
Unappropriated		<u>277,071,834.25</u>	<u>201,068,833.63</u>	<u>114,483,877.94</u>
<b>Total shareholders' equity</b>		<u>1,163,511,463.12</u>	<u>1,087,508,462.50</u>	<u>998,782,035.77</u>
<b>Total liabilities and shareholders' equity</b>		<u>1,387,785,102.88</u>	<u>1,286,951,048.69</u>	<u>1,139,167,680.49</u>

Notes to financial statements are parts of these financial statements.

**BEAUTY COMMUNITY PUBLIC COMPANY LIMITED**  
**STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2015**  
**(UNAUDITED / REVIEWED ONLY)**

*(Unit: Baht)*

	<i>Note</i>	<b>2015</b>	<b>2014</b>
			(Adjustment)
Revenues from sales		357,925,565.36	272,763,617.70
Cost of sales		<u>(114,748,815.69)</u>	<u>(87,659,693.76)</u>
<b>Gross profit</b>		<u>243,176,749.67</u>	<u>185,103,923.94</u>
Other income			
Interest income		4,530,541.28	4,862,054.03
Others		<u>2,011,163.44</u>	<u>1,732,743.93</u>
<b>Total other income</b>		<u>6,541,704.72</u>	<u>6,594,797.96</u>
Selling expenses		(120,495,969.78)	(98,817,943.13)
Administrative expenses		<u>(34,374,168.00)</u>	<u>(27,420,934.69)</u>
<b>Profit before income tax</b>		94,848,316.61	65,459,844.08
Income tax	15	<u>(18,845,315.99)</u>	<u>(13,192,579.63)</u>
<b>Profit for the period</b>		<u>76,003,000.62</u>	<u>52,267,264.45</u>
<b>Other comprehensive income (expense):</b>			
<b>Items that will not be reclassified subsequently to profit or loss</b>			
Actuarial loss on defined employee benefits			
- net of tax		-	(2,433,062.40)
<b>Other comprehensive income (expense) for the period</b>		<u>-</u>	<u>(2,433,062.40)</u>
<b>Total comprehensive income for the period</b>		<u><u>76,003,000.62</u></u>	<u><u>49,834,202.05</u></u>
<b>Basic earnings per share</b>			
Earnings per share		0.25	0.17
Number of weighted average common shares (share)		300,000,000	300,000,000

Notes to financial statements are parts of these financial statements.

**BEAUTY COMMUNITY PUBLIC COMPANY LIMITED**  
**STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
**FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2015**  
**(UNAUDITED / REVIEWED ONLY)**

*(Unit: Baht)*

	<i>Note</i>	Paid-up share capital	Premium on share capital	Retained earnings		Total shareholders' equity
				Appropriated Legal reserve	Unappropriated	
<b>Balance as at January 1, 2014</b>		300,000,000.00	556,439,628.87	27,858,528.96	114,483,877.94	998,782,035.77
Profit for the period (adjustment)	5	-	-	-	52,267,264.45	52,267,264.45
Other comprehensive income (expense) for the period		-	-	-	(2,433,062.40)	(2,433,062.40)
Legal reserve	20	-	-	2,141,471.04	(2,141,471.04)	-
<b>Balances as at March 31, 2014 (Adjustment)</b>		<u>300,000,000.00</u>	<u>556,439,628.87</u>	<u>30,000,000.00</u>	<u>162,176,608.95</u>	<u>1,048,616,237.82</u>
<b>Balance as at December 31, 2014</b>		300,000,000.00	556,439,628.87	30,000,000.00	201,068,833.63	1,087,508,462.50
Total comprehensive income for the period		-	-	-	76,003,000.62	76,003,000.62
<b>Balances as at March 31, 2015</b>		<u>300,000,000.00</u>	<u>556,439,628.87</u>	<u>30,000,000.00</u>	<u>277,071,834.25</u>	<u>1,163,511,463.12</u>

Notes to financial statements are parts of these financial statements.

**BEAUTY COMMUNITY PUBLIC COMPANY LIMITED**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2015**  
**(UNAUDITED / REVIEWED ONLY)**

*(Unit: Baht)*

	<b>2015</b>	<b>2014</b>
		(Adjustment)
<b>Cash flows from operating activities</b>		
Profit before income tax	94,848,316.61	65,459,844.08
Adjustment profit before income tax to cash receipt (disbursement) from operating activities		
Depreciation and amortization	12,095,711.74	9,893,779.37
Doubtful accounts	-	8,156.89
Loss on devaluation of inventories	280,709.46	140,802.45
(Gain) loss on sales of assets	(20,540.88)	(277.38)
Loss on write off assets	746,947.92	-
Deferred (income) for reward points	(267,713.56)	(1,079,071.25)
Employee benefit expenses	293,964.24	270,811.50
Profit from operation before changes of operating assets and liabilities	107,977,395.53	74,694,045.66
(Increase) Decrease in changes of operating assets		
Trade and other receivables	(280,280.36)	1,958,379.81
Inventories	(58,292,260.60)	(6,395,381.47)
Other non-current assets	(1,442,067.66)	(6,427,478.72)
(Increase) Decrease in changes of operating assets	(60,014,608.62)	(10,864,480.38)
Increase (Decrease) in changes of operating liabilities		
Trade and other payables	2,631,583.76	(12,289,249.91)
Other non-current liabilities	33,470.00	375,660.00
Increase (Decrease) in changes of operating liabilities	2,665,053.76	(11,913,589.91)

Notes to financial statements are parts of these financial statements.

**STATEMENTS OF CASH FLOWS (CONTINUED)**  
**FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2015**  
**(UNAUDITED / REVIEWED ONLY)**

*(Unit: Baht)*

	<b>2015</b>	<b>2014</b>
		(Adjustment)
Cash generated (paid) from operation	<u>50,627,840.67</u>	<u>51,915,975.37</u>
<b>Net cash provided by (used in) operating activities</b>	<u>50,627,840.67</u>	<u>51,915,975.37</u>
<b>Cash flows from investing activities</b>		
(Increase) Decrease in changes of temporary investments	(70,000,000.00)	-
Long-term investments acquisition	-	(100,000,000.00)
Building and equipment acquisition	(28,529,062.47)	(6,538,698.46)
Proceeds from sales of equipment	29,700.00	280.38
Leasehold rights acquisition	-	(147,196.26)
Intangible assets acquisition	<u>(66,500.00)</u>	<u>(78,500.00)</u>
<b>Net cash provided by (used in) investing activities</b>	<u>(98,565,862.47)</u>	<u>(106,764,114.34)</u>
<b>Net cash provided by (used in) financing activities</b>	<u>-</u>	<u>-</u>
<b>Net increase (decrease) in cash and cash equivalents</b>	(47,938,021.80)	(54,848,138.97)
Cash and cash equivalents as at the beginning	<u>174,562,208.49</u>	<u>192,136,883.93</u>
<b>Cash and cash equivalents as at the end</b>	<u><u>126,624,186.69</u></u>	<u><u>137,288,744.96</u></u>

Notes to financial statements are parts of these financial statements.



**BEAUTY COMMUNITY PUBLIC COMPANY LIMITED**  
**NOTES TO INTERIM FINANCIAL STATEMENTS**  
**FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2015**  
**(UNAUDITED / REVIEWED ONLY)**

**1. GENERAL INFORMATION**

Beauty Community Public Company Limited (“the Company”), the Company registered as a listed company in The Stock Exchange of Thailand on December 12, 2012. The registered address is located at 10/915, Soi Nuanchan 34, Nuanchan, Bungkum, Bangkok.

The principle business of the Company is to retail of cosmetics.

**2. BASIS OF PREPARATION OF INTERIM FINANCIAL STATEMENTS**

The financial statements have been prepared in conformity with the financial reporting standards, enunciated under the Accounting Professions Act B.E. 2547 and presented in accordance with the notification of Department of Business Development, the Ministry of Commerce dated September 28, 2011 regarding the condensed form should be included in the financial statements B.E. 2554 and the regulation of the Securities and Exchange Commission regarding the preparation and presentation of the financial reporting under the Securities and Exchange Act B.E. 2535.

The financial statements have been prepared under the historical cost convention, except as transaction disclosed in related accounting policy.

**3. NEW FINANCIAL REPORTING STANDARDS**

**3.1 The issued and revised financial reporting standards that are effective for the current year**

The Federation of Accounting Professions issued accounting standards, financial reporting standards, standing interpretations committee and financial reporting interpretations committee, which are expected to effective for the financial statements beginning on or after January 1, 2015 as follows:

*Contents*

Accounting Standards

TAS 1 (Revised 2014)	Presentation of Financial Statements
TAS 2 (Revised 2014)	Inventories
TAS 7 (Revised 2014)	Statement of Cash Flows

Contents

Accounting Standards

TAS 8 (Revised 2014)	Accounting Policies, Changes in Accounting Estimates and Errors
TAS 10 (Revised 2014)	Events After the Reporting Period
TAS 11 (Revised 2014)	Construction Contracts
TAS 12 (Revised 2014)	Income Taxes
TAS 16 (Revised 2014)	Property, Plant and Equipment
TAS 17 (Revised 2014)	Leases
TAS 18 (Revised 2014)	Revenue
TAS 19 (Revised 2014)	Employee Benefits
TAS 20 (Revised 2014)	Accounting for Government Grants and Disclosure of Government Assistance
TAS 21 (Revised 2014)	The Effects of Changes in Foreign Exchange Rates
TAS 23 (Revised 2014)	Borrowing Costs
TAS 24 (Revised 2014)	Related Party Disclosures
TAS 26 (Revised 2014)	Accounting and Reporting by Retirement Benefit Plans
TAS 27 (Revised 2014)	Separate Financial Statements
TAS 28 (Revised 2014)	Investments in Associates and Joint Venture
TAS 29 (Revised 2014)	Financial Reporting in Hyperinflationary Economics
TAS 33 (Revised 2014)	Earnings per Share
TAS 34 (Revised 2014)	Interim Financial Reporting
TAS 36 (Revised 2014)	Impairment of Assets
TAS 37 (Revised 2014)	Provisions, Contingent Liabilities and Contingent Assets
TAS 38 (Revised 2014)	Intangible Assets
TAS 40 (Revised 2014)	Investment Property

Contents

Financial Reporting Standards

TFRS 2 (Revised 2014)	Share-Based Payments
TFRS 3 (Revised 2014)	Business Combinations
TFRS 5 (Revised 2014)	Non-current Assets Held for Sale and Discontinued Operations
TFRS 6 (Revised 2014)	Exploration for and Evaluation of Mineral Resources
TFRS 8 (Revised 2014)	Operating Segments
TFRS 10	Consolidated Financial Statements
TFRS 11	Joint Arrangements
TFRS 12	Disclosure of Interests in Other Entities
TFRS 13	Fair Value Measurement

Standing Interpretations Committee

TSIC 10 (Revised 2014)	Government Assistance - No Specific Relation to Operating Activities
TSIC 15 (Revised 2014)	Operating Leases - Incentives
TSIC 25 (Revised 2014)	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders
TSIC 27 (Revised 2014)	Evaluating the Substance of Transactions Involving the Legal Form of a Lease
TSIC 29 (Revised 2014)	Service Concession Arrangements: Disclosures
TSIC 31 (Revised 2014)	Revenue - Barter Transactions Involving Advertising Services
TSIC 32 (Revised 2014)	Intangible Assets - Web Site Costs

Financial Reporting Interpretations Committee

TFRIC 1 (Revised 2014)	Changes in Existing Decommissioning, Restoration and Similar Liabilities
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Contents

Financial Reporting Interpretations Committee

TFRIC 4 (Revised 2014)	Determining Whether an Arrangement Contains a Lease
TFRIC 5 (Revised 2014)	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds
TFRIC 7 (Revised 2014)	Applying the Restatement Approach under TAS 29 (revised 2014) <i>Financial Reporting in Hyperinflationary Economies</i>
TFRIC 10 (Revised 2014)	Interim Financial Reporting and Impairment
TFRIC 12 (Revised 2014)	Service Concession Arrangements
TFRIC 13 (Revised 2014)	Customer Loyalty Programmers
TFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction for <i>TAS 19 Employee Benefits</i>
TFRIC 15 (Revised 2014)	Agreements for the Construction of Real Estate
TFRIC 17 (Revised 2014)	Distributions of Non - cash Assets to Owners
TFRIC 18 (Revised 2014)	Transfers of Assets from Customers
TFRIC 20	Stripping Costs in the Production Phase of Surface Mine

Accounting standards financial reporting standards, standing interpretations committee and financial reporting interpretations committee have no significant impact on the financial statements except the financial reporting interpretations committee No. 13 on customer loyalty programs and are disclosed in notes 5 to the financial statements.

### 3.2 Financial reporting standards in issue but not yet adopted

The Company has not adopted the following new and revised financial reporting standards that have been issued as of the reporting date but are not yet effective. The new and revised financial reporting standards are expected to become effective for annual financial statements period beginning on or after January 1 in the period indicated following.

	<u>Contents</u>	<u>Effective year</u>
<u>Financial Reporting Standards</u>		
TFRS 4 (Revised 2014)	Insurance Contracts	2016

The management of the Company has assessed the effect of the above financial reporting standard and believe that they are not relevant to the business of the Company.

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 4.1 Revenues and Expenses recognition

#### *Revenues from sales*

Revenues from sales of goods are recognized as income whenever the goods, the significant risk and rewards of ownership have been transferred to the buyer.

#### *Sales of goods - Customer loyalty programmes*

The Company operates a loyalty programme which allows customers to accumulate points when they purchase products in the Company's retail stores. The points can then be redeemed for discounted goods in the future.

Certain sales consideration is allocated to the points issued, at their fair value. The fair value of the points issued is deferred and recognised as revenue when the points are redeemed and the Company fulfill their obligations to supply awards.

#### *Other income and expenses*

Other income and expenses are recognized on accrual basis.

### 4.2 Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, cash at banks, bills of exchange which the maturity is less than three months and without on withdrawal restrictions.

#### **4.3 Temporary investments**

Temporary investments consist of short-term deposit with financial institution due over three months but not over 1 year and without withdrawal restrictions.

#### **4.4 Trade and other receivables**

Trade and other receivables are stated at the net realizable value. Allowance for doubtful accounts is provided for the estimated losses that may be incurred in collection of receivables. The allowance is generally based on collection experiences and analysis of debtor aging.

#### **4.5 Inventories**

Inventories are stated at the lower of cost or net realizable value. Cost is determined by the average basis.

#### **4.6 Long-term Investments**

Long-terms investments are long-term deposits financial institutions with maturity of more than one year and no restrictions on the withdrawal.

#### **4.7 Property, plant and equipment**

Land is stated at cost. Building and equipment are stated at cost less accumulated depreciation and provision for impairment of assets (if any).

Depreciation of building and equipment is calculated by reference to its cost on the straight-line basis over the following estimated useful lives: -

	Number of years
Building and improvement	20, 5
Furniture	5
Office tools and equipment	5
Computer	3
Vehicles	5

Land and construction in progress were not depreciated.

The Company includes the initial estimate of the cost of assets dismantling, removing the item and restoring the site on which it is located, the obligation for which the Company incurs as parts of cost of property, plant and equipment, the depreciation charge has to be determined separately for each significant part of property, plant and equipment with the cost that is significant in relation to the total cost of assets item. In addition, the entity is required to review the useful lives, residual value and depreciation method at least at each financial period-end.

#### **4.8 Leasehold rights**

Leasehold rights are stated at cost less accumulated amortization. Amortization is calculated by reference to cost of leasehold right on a straight-line basis over the lease period for 10 years.

#### **4.9 Intangible assets**

Intangible assets are computer software which is stated at cost less accumulated amortization and provision for impairment of assets (if any).

Amortization is determined by reference to the cost of assets on a straight-line basis over the estimated useful lives for approximate 10 years.

#### **4.10 Deferred tax asset**

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilized. Deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### **4.11 Deferred income for reward points**

The deferred income arising from reward point program granted to the Company's customers. The deferred income is calculated based on the estimates of redemption rate of the reward points earned by the customers and average reward prices and is presented in other payable in the statements of financial position.

#### **4.12 Impairment of assets**

The Company has assessed the impairment of assets whenever events or changes indicate that the carrying amount of assets exceeds its recoverable value. The impairment loss will be recognized in statements of comprehensive income. The Company will reverse the impairment loss whenever there is no longer impairment or reduction in impairment.

Recoverable value of asset is the net selling price of the asset under current operations or its utilization values whichever is higher. The impairment will be assessed for each asset item or each asset unit generating cash flow, whichever is practical.

#### **4.13 Related parties**

Enterprise and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or are under common control with, the company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company which has a power in planning and operating control.

#### **4.14 Long-term lease**

##### ***Operating lease***

Lease in which substantially all the risks and rewards of ownership of assets remain with the lessor is accounted for as operating lease. Rentals applicable to such operating leases are charged to the statement of comprehensive income over the lease term.

##### ***Finance lease***

Long-term lease in which substantially all the risks and rewards of ownership other than legal title are transferred to the Company is accounted for as a financial lease. The Company capitalized the equipment at the lower of estimated present value of the underlying lease payments or at the fair value of the equipment at the contractual date. The lease obligation reduced with financial costs will be recorded as long-term liability. Interest is recognized as expenses in the statements of comprehensive income over the period of the lease. The depreciation policy for assets acquired under financial lease agreement is determined on the useful lives or over the period of the lease whichever is lower.



#### 4.15 Transactions in foreign currencies

The Company records the transactions in foreign currencies converting into Thai Baht by using the exchange rates ruling on the transaction dates. The outstanding balances of accounts in foreign currencies as at the statements of financial position date are converted into Thai Baht by using the exchange rates ruling on the same day.

Gain or loss on exchange is taken into income or expense as incurred.

#### 4.16 Employee benefits and provident fund

##### 4.16.1 Employee benefits

The Company provide for post employment benefits, payable to employees under the Thai Labor Law. The present value of employee benefit liabilities recognized in the statements of financial position is estimated on an actuarial basis using Projected Unit Credit Method. The calculation was made by utilizing various assumptions about future events. The Company is responsible for the selection of appropriate assumptions. The assumptions used in determining the net period cost for employee benefits include the discount rate, the rate of salary increment, and employee turnover. Any changes in these assumptions will impact the net periodic cost recorded for employee benefits. On an annual basis, the Company determines the appropriate discount rate, which represents the interest rate that should be used to determine the present value of future cash flows currently expected to be required to settle the employee benefits. In determining the appropriate discount rate, the Company and consider the market yield based on Thai government bonds with currency and term similar to the estimated term of benefit obligation.

The principal actuarial assumptions used were as follows;

Discount rate	% per annum
For monthly staff	4.76
For daily staff	4.92
Turnover rate	
For monthly staff	0 - 63
For daily staff	0 - 82
Mortality rate	
For monthly staff and daily staff	According to Thailand TMO 2008 tables

#### 4.16.2 Provident fund

The Company established provident fund under the defined contribution plan. The fund's assets are separated entities which are administered by the external fund manager. The Company's employees made contribution into such provident fund. The Company's contribution payments to the provident fund were recorded as expenses in the statements of comprehensive income in the incurred period.

#### 4.17 Income tax

Income tax expense for the period comprises current and deferred tax. Current and deferred tax is recognized in profit or loss except to the extent that they relate to items recognized directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the period, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous period.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized that it is probable that they will not utilize in the foreseeable future.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they adjust, using tax rates enacted or substantively enacted at the reporting date.

In determining the amount of current and deferred tax, the Company takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Company believes that its accruals for tax liabilities are adequate for all open tax period based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Company to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

#### **4.18 Financial instruments**

Financial assets shown in statements of financial position consist of cash and cash equivalents, temporary investments, trade accounts receivable, deposits obligations with financial institutions, long-term investments. Financial liabilities shown in statements of financial position consist of trade accounts payable. Accounting policies regarding to recognition and measurement have been disclosed for each related transaction.

#### **4.19 Accounting estimates**

Preparation of financial statements in conformity with financial reporting standards requires management to make estimates and assumptions in certain circumstances, affecting amounts reported in these financial statements and related notes. Actual results could differ from these estimates.

The Company makes estimates and assumptions concerning the future factors. The results of accounting estimates may be differed from the related actual results. The estimates and assumptions that may have a risk of causing an adjustment to the assets in the next financial period related to allowance for devaluation of inventories at the statements of financial position date. Other estimates are further described in the corresponding disclosures.

#### **4.20 Provisions**

The Company recognizes a provision when an entity has a present legal or constructive obligation as a result of a past event. It is probable that an outflow of economic benefits resources will be required to settle the obligation and reliable estimate can be made of the amount of the obligation. If some or all the expenditure is required to settle a provision, it is expected to be reimbursed when it is virtually certain that reimbursement will be received if the Company settles the obligation. The amount recognized should not exceed the amount of the provision.

#### **4.21 Basic earnings per share**

Earnings (Loss) per share as presented in the statements of comprehensive income is the basic earnings (loss) per share which is determined by dividing the profit for the period by the number of weighted average common shares issued and paid-up during the period.

## 5. THE EFFECTS OF CHANGES IN ACCOUNTING POLICIES

Since January 1, 2014, the Company adopted TAS 13 “Customer loyalty programmes” as stated in notes 3.1 to financial statements. The effects from adoption of accounting policies on the statements of comprehensive income for the three-month periods ended March 31, 2014 are as follows:

(Unit: Baht)

	<b>Statement of comprehensive income</b>		
	<b>for the three-month periods ended March 31, 2014</b>		
	Before		After
	adjustment	Adjustment	adjustment
Revenues from sales	274,272,812.67	(1,509,194.97)	272,763,617.70
Expense from sales	(98,832,747.80)	14,804.67	(98,817,943.13)
Income tax	(13,361,784.48)	169,204.85	(13,192,579.63)
Profit for the period	53,592,449.90	(1,325,185.45)	52,267,264.45
Earning per share	0.18	-	0.17

## 6. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as at March 31, 2015 and December 31, 2014 are as follows:

(Unit: Baht)

	<b>March 31, 2015</b>	<b>December 31, 2014</b>
Cash	4,713,228.99	4,114,656.98
Current accounts	10,365,285.86	11,007,280.18
Savings deposit	110,689,931.84	108,906,662.83
Fixed deposit	-	50,000,000.00
Unbilled for credit card slip	855,740.00	533,608.50
Total	<u>126,624,186.69</u>	<u>174,562,208.49</u>

## 7. TEMPORARY INVESTMENTS

The Company has temporary investment in form of short-term deposits at various local financial institutions as at March 31, 2015 and December 31, 2014 are as follows:

(Unit: Baht)

	At interest rate per annum		March 31, 2015	December 31, 2014
	March 31, 2015	December 31, 2014		
				(Adjustment)
Fixed deposits	2.75 - 3.20	2.75 - 3.20	450,000,000.00	380,000,000.00

## 8. TRADE AND OTHER RECEIVABLES

Trade and other receivables as at March 31, 2015 and December 31, 2014 are as follows:

(Unit: Baht)

	March 31, 2015	December 31, 2014
<b>Trade accounts receivable</b>		
Related parties	325,565.33	891,671.18
Other parties		
- Franchise receivable	1,224,932.02	2,201,467.84
- Employees receivable	200,749.25	182,067.15
- Other parties receivable	4,898,215.91	5,009,998.10
Total other parties receivable	6,323,897.18	7,393,533.09
Total trade accounts receivable	6,649,462.51	8,285,204.27
<b>Other receivables</b>		
Prepaid expenses	4,116,279.42	2,527,086.36
Accrued income	7,895,000.36	5,576,464.81
Goods deposit	879,619.83	1,597,106.05
Advance payment	652,464.00	552,534.00
Suspense input tax	2,150,162.52	3,591,902.09
Others	199,100.54	131,511.24
Total other receivables	15,892,626.67	13,976,604.55
Total trade and other receivables	22,542,089.18	22,261,808.82

As at March 31, 2015 and December 31, 2014 the Company has outstanding trade accounts receivable classified by aging as follows:

	<i>(Unit: Baht)</i>	
	<b>March 31, 2015</b>	<b>December 31, 2014</b>
Trade accounts receivable due in term	5,748,934.46	7,446,379.14
Overdue trade accounts receivable		
- Less than 3 months	846,050.61	811,578.22
- Over 3 months but less than 1 year	54,477.44	27,246.91
Total trade accounts receivable	<u>6,649,462.51</u>	<u>8,285,204.27</u>

## 9. INVENTORIES

Inventories as at March 31, 2015 and December 31, 2014 are as follows:

	<i>(Unit: Baht)</i>	
	<b>March 31, 2015</b>	<b>December 31, 2014</b>
Finished goods	278,721,476.58	220,754,173.16
Packaging	50,463,109.49	37,777,434.22
Work in process	15,933,004.78	28,515,925.22
Supplies	2,073,014.41	1,850,812.06
Total	<u>347,190,605.26</u>	<u>288,898,344.66</u>
Less Allowance for devaluation of inventories	<u>(691,094.12)</u>	<u>(410,384.66)</u>
Net	<u><u>346,499,511.14</u></u>	<u><u>288,487,960.00</u></u>

## 10. RESTRICTED DEPOSITS WITH FINANCIAL INSTITUTIONS

As at March 31, 2015 and December 31, 2014, the Company had deposits 10 months in the amount of Baht 10 million at the interest rate of 2.75% per annum which is restricted on withdrawal due to guarantee, against letters of credit line, trust receipts, foreign currency forward contracts with financial institutions.

## 11. LONG-TERM INVESTMENTS

As at March 31, 2015 and December 31, 2014 the Company's long-term investment in form of deposits at a local financial institution amount of Baht 100 million at the interest rate of 3.30 percent per annum which will be matured on May 2015.

## 12. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment as at March 31, 2015 and December 31, 2014 consist of:

	<i>(Unit: Baht)</i>							
	Land	Building and improvement	Furniture	Office tools and equipment	Computer	Vehicles	Construction in progress	Total
<b>Cost:</b>								
As at December 31, 2013	19,240,000.00	30,099,551.82	142,028,420.91	18,720,901.76	14,735,271.79	13,145,699.07	2,470,000.00	240,439,845.35
Acquisition	-	612,968.68	49,648,548.76	5,139,112.54	4,565,330.84	-	23,937,288.12	83,903,248.94
Disposal	-	-	(26,352.00)	(3,224.31)	-	(395,000.00)	-	(424,576.31)
Write off/adjustment	-	-	(1,681,193.85)	(309,388.66)	(247,463.38)	-	-	(2,238,045.89)
As at December 31, 2014	<u>19,240,000.00</u>	<u>30,712,520.50</u>	<u>189,969,423.82</u>	<u>23,547,401.33</u>	<u>19,053,139.25</u>	<u>12,750,699.07</u>	<u>26,407,288.12</u>	<u>321,680,472.09</u>
Acquisition	-	-	2,986,084.77	331,669.72	612,541.37	923,360.75	26,520,824.51	31,374,481.12
Disposal	-	-	(24,500.00)	-	-	-	-	(24,500.00)
Write off/adjustment	-	-	(1,341,005.92)	(96,605.89)	(96,992.63)	-	-	(1,534,604.44)
As at March 31, 2015	<u>19,240,000.00</u>	<u>30,712,520.50</u>	<u>191,590,002.67</u>	<u>23,782,465.16</u>	<u>19,568,687.99</u>	<u>13,674,059.82</u>	<u>52,928,112.63</u>	<u>351,495,848.77</u>
<b>Accumulated depreciation:</b>								
As at December 31, 2013	-	(9,547,633.78)	(53,659,861.06)	(9,199,500.55)	(7,665,433.13)	(3,353,841.75)	-	(83,426,270.27)
Depreciation for the year	-	(1,730,521.81)	(30,810,431.37)	(3,483,795.53)	(4,060,215.12)	(1,423,489.83)	-	(41,508,453.66)
Depreciation for disposal	-	-	2,952.53	3,221.31	-	394,999.00	-	401,172.84
Write off/adjustment	-	-	785,384.43	269,033.59	232,026.79	-	-	1,286,444.81
As at December 31, 2014	<u>-</u>	<u>(11,278,155.59)</u>	<u>(83,681,955.47)</u>	<u>(12,411,041.18)</u>	<u>(11,493,621.46)</u>	<u>(4,382,332.58)</u>	<u>-</u>	<u>(123,247,106.28)</u>
Depreciation for the period	-	(449,219.69)	(8,258,166.68)	(938,035.15)	(1,106,619.98)	(429,009.70)	-	(11,181,051.20)
Depreciation for disposal	-	-	15,340.88	-	-	-	-	15,340.88
Write off/adjustment	-	-	609,271.89	81,549.76	96,844.87	-	-	787,666.52
As at March 31, 2015	<u>-</u>	<u>(11,727,375.28)</u>	<u>(91,315,509.38)</u>	<u>(13,267,526.57)</u>	<u>(12,503,396.57)</u>	<u>(4,811,342.28)</u>	<u>-</u>	<u>(133,625,150.08)</u>
<b>Net book value:</b>								
As at March 31, 2015	<u>19,240,000.00</u>	<u>18,985,145.22</u>	<u>100,274,493.29</u>	<u>10,514,938.59</u>	<u>7,065,291.42</u>	<u>8,862,717.54</u>	<u>52,928,112.63</u>	<u>217,870,698.69</u>
As at December 31, 2014	<u>19,240,000.00</u>	<u>19,434,364.91</u>	<u>106,287,468.35</u>	<u>11,136,360.15</u>	<u>7,559,517.79</u>	<u>8,368,366.49</u>	<u>26,407,288.12</u>	<u>198,433,365.81</u>

Depreciation for the three-month periods ended March 31, 2015 and 2014 amounted to Baht 11.18 million and Baht 9.36 million respectively.

As at March 31, 2015 and December 31, 2014 the Company has fixed assets at cost amount of Baht 37.27 million and Baht 33.94 million respectively which have been fully depreciated but are still in use.

### 13. LEASEHOLD RIGHTS

	<i>(Unit: Baht)</i>	
	<b>March 31, 2015</b>	<b>December 31, 2014</b>
<b>Cost:</b>		
Beginning balance as at January 1	22,075,486.48	20,708,980.80
Increase	-	1,366,505.68
At the end of the period	<u>22,075,486.48</u>	<u>22,075,486.48</u>
<b>Accumulated amortization:</b>		
Beginning balance as at January 1	11,474,906.29	9,608,570.09
Amortization	376,900.86	1,866,336.20
At the end of the period	<u>11,851,807.15</u>	<u>11,474,906.29</u>
<b>Net book value</b>	<u>10,223,679.33</u>	<u>10,600,580.19</u>

Amortization of leasehold right for the three-month periods ended March 31, 2015 and 2014 amounted to Baht 0.38 million and Baht 0.38 million respectively.



#### 14. INTANGIBLE ASSETS

	<i>(Unit: Baht)</i>	
	<b>March 31, 2015</b>	<b>December 31, 2014</b>
<b>Computer software</b>		
<b>Cost:</b>		
Beginning balance as at January 1	14,650,394.44	3,648,394.44
Acquisition	-	11,002,000.00
Write off	<u>(463,025.00)</u>	<u>-</u>
At the end of the period	<u>14,187,369.44</u>	<u>14,650,394.44</u>
<b>Accumulated amortization:</b>		
Beginning balance as at January 1	2,523,950.61	1,916,009.82
Amortization	537,759.68	607,940.79
Write off	<u>(463,015.00)</u>	<u>-</u>
At the end of the period	<u>2,598,695.29</u>	<u>2,523,950.61</u>
<b>Net book value</b>	<u>11,588,674.15</u>	<u>12,126,443.83</u>
<b>Software under installation</b>		
Beginning balance as at January 1	7,949,000.00	9,031,440.00
Acquisition	66,500.00	143,000.00
Write off	<u>-</u>	<u>(1,225,440.00)</u>
Balance as at the period	<u>8,015,500.00</u>	<u>7,949,000.00</u>
<b>Total</b>	<u>19,604,174.15</u>	<u>20,075,443.83</u>

Amortization of intangible asset for the three-month periods ended March 31, 2015 and 2014 amounted to Baht 0.54 million and Baht 0.15 million respectively.

#### 15. DEFERRED TAX ASSETS

	<i>(Unit :Baht)</i>	
	<b>March 31, 2015</b>	<b>December 31, 2014</b>
Deferred tax assets		
Allowance for devaluation of inventories	138,218.82	82,076.94
Employee benefit obligations	1,203,595.05	1,144,802.20
Deferred income for reward points	2,370,984.45	2,317,144.82
Accrued expenses	<u>280,240.13</u>	<u>-</u>
<b>Total</b>	<u>3,993,038.45</u>	<u>3,544,023.96</u>

Movements of deferred tax assets and liabilities incurred during the period as follows:

	<i>(Unit :Baht)</i>					
	As at December 31, 2013	Expense (income) in statement of income	As at March 31, 2014	As at December 31, 2014	Expense (income) in statement of Income	As at March 31, 2015
Deferred tax assets						
Allowance for devaluation of goods	47,808.03	28,160.49	75,968.52	82,076.94	56,141.88	138,218.82
Employee benefit obligations	319,887.40	662,427.90	982,315.30	1,144,802.20	58,792.85	1,203,595.05
Deferred income for reward points	1,109,788.84	301,839.00	1,411,627.84	2,317,144.82	53,839.63	2,370,984.45
Accrued expenses	-	-	-	-	280,240.13	280,240.13
Provisions	41,428.56	(41,428.56)	-	-	-	-
<b>Total</b>	<u>1,518,912.83</u>	<u>950,998.83</u>	<u>2,469,911.66</u>	<u>3,544,023.96</u>	<u>449,014.49</u>	<u>3,993,038.45</u>

Income tax expenses for the three-month periods ended March 31, 2015 and 2014 can be summarized as follows:

	<i>(Unit :Baht)</i>	
	<b>2015</b>	<b>2014</b> (Adjustment)
<i>Current tax:</i>		
Income tax for the period	19,294,330.48	13,535,312.86
<i>Deferred tax :</i>		
Deferred tax (income) derived from temporary differences and reversal of temporary differences presented in statement of comprehensive income	<u>(449,014.49)</u>	<u>(342,733.23)</u>
Income tax expenses in statements of comprehensive income	<u>18,845,315.99</u>	<u>13,192,579.63</u>
Income tax (income) related actuarial loss on defined employee benefit plans directly recorded to other comprehensive income	-	<u>(608,265.60)</u>
<b>Total</b>	<u>-</u>	<u>(608,265.60)</u>

Reconciliation amount between income tax expenses and multiplication of taxable profits and tax rates used for the three-month periods ended as at March 31, 2015 and 2014 can be presented as follows:

	<i>(Unit :Baht)</i>	
	<b>2015</b>	<b>2014</b>
		(Adjustment)
Accounting profit before income tax	94,848,316.61	65,459,844.08
Income tax rates	20%	20%
Accounting profit before income tax multiply by tax rates	18,969,663.33	13,091,968.82
<i>Taxable effects for :</i>		
Accounting base differ from tax base		
Different from expenses	(124,347.34)	100,610.81
Total	(124,347.34)	100,610.81
Income tax expenses presented in statements of		
comprehensive income	18,845,315.99	13,192,579.63
Effective income tax rate	19.87%	20.15%

#### 16. OTHER NON-CURRENT ASSETS

Other non-current assets as at March 31, 2015 and December 31, 2014:

	<i>(Unit: Baht)</i>	
	<b>March 31, 2015</b>	<b>December 31, 2014</b>
Rental and services deposit	77,865,229.19	76,535,013.51
Others	2,562,496.06	2,450,644.08
Total	80,427,725.25	78,985,657.59

## 17. TRADE AND OTHER PAYABLES

Trade and other payables as at March 31, 2015 and December 31, 2014:

	<i>(Unit: Baht)</i>	
	<b>March 31, 2015</b>	<b>December 31, 2014</b>
Trade accounts payable		
Related parties	-	1,000,000.00
Other parties	83,763,590.85	77,687,565.22
Total trade accounts payable	<u>83,763,590.85</u>	<u>78,687,565.22</u>
Other payables		
Accrued expenses	36,187,527.81	30,188,476.07
Revenue Department payable	4,875,179.91	9,570,888.56
Assets payables	9,533,119.63	11,259,235.68
Cash receipts for goods	150,020.03	487,071.65
Deferred income for reward points	11,854,922.24	11,585,724.11
Others	1,536,386.65	912,497.09
Total other payables	<u>64,137,156.38</u>	<u>64,003,893.16</u>
Total trade and other payables	<u><u>147,900,747.23</u></u>	<u><u>142,691,458.38</u></u>

## 18. EMPLOYEE BENEFIT OBLIGATIONS

Long-term employee benefit obligations are compensation paid to employees when they retired for the three-month periods ended as at March 31, 2015 and 2014 are as follows:

	<i>(Unit: Baht)</i>	
	<b>2015</b>	<b>2014</b>
Employee benefit obligations as at December 31	5,724,011.00	1,599,437.00
Current costs of services and interest	293,964.24	270,811.50
Actuarial loss recognized in statement of other comprehensive income during the period	-	3,041,328.00
Employee benefit obligations as at March 31	<u>6,017,975.24</u>	<u>4,911,576.50</u>

## 19. TRANSACTION WITH RELATED PERSONS AND PARTIES

The Company had transaction with related persons and parties. These transactions are related in the normal course of business and on the basis of the Company and related persons or parties concerned

Relationship of the Company and related persons and parties can be summarized as follows:

<u>Related persons and persons name</u>	<u>Relationship</u>	<u>Related transactions</u>
<i>1. Persons consist of:-</i>		
Mrs. Tanyapon Kraibhubes	Shareholder and director	Land with is its construction rental, land rental, obligations under land lease agreement
Mr. Praty Levan	Shareholder and director	Sale of goods (franchise), purchase of goods
<i>2. Body of persons consist of:-</i>		
C&N International Ordinary Partnership	Shareholder and director (Mr. Praty Levan)	Sale of goods (franchise)
Bevita International Co., Ltd.	Director's relative (Mrs. Rukchanok Chiangtong is near relative of Mr. Praty Levan)	Purchase of goods

<u>Related transactions</u>	<u>Pricing policy</u>
Revenues from sales (franchise)	Market price as applicable to other franchises
Other income	As indicated in agreement
Purchase of goods	Market price as applicable to major customers
Land with its construction rental	As indicated in agreement
Land rental	As indicated in agreement
Land lease agreement obligations	As indicated in agreement

19.1 Transactions between the Company with related persons and parties can be summarized as follow:

*(Unit: Baht)*

	<b>For the three-month periods ended</b>	
	<b>March 31, 2015</b>	<b>March 31, 2014</b>
<b>Revenues from sales</b>		
C&N International Ordinary Partnership	1,356,476.13	578,227.76
<b>Other income</b>		
C&N International Ordinary Partnership	1,365.00	1,260.00
<b>Purchase of goods</b>		
Bevita International Co., Ltd.	1,943,925.23	3,037,383.18
<b>Land with its construction rental</b>		
Mrs. Tanyapon Kraibhubes	87,000.00	87,000.00
<b>Land rental</b>		
Mrs. Tanyapon Kraibhubes	319,073.29	218,700.00

19.2 The balance with its related persons and parties as at March 31, 2015 and December 31, 2014 are as follow:

*(Unit: Baht)*

	<b>March 31, 2015</b>	<b>December 31, 2014</b>
<b>Trade accounts receivable</b>		
C&N International Ordinary Partnership	325,565.33	891,671.18
<b>Trade accounts payable</b>		
Bevita International Co., Ltd.	-	1,000,000.00
<b>Accrued rental</b>		
Mrs. Tanyapon Kraibhubes	1,595,366.29	1,276,293.00

### 19.3 Lease agreement obligations

19.3.1 The Company has commitment under land lease agreement for warehouse construction in accordance with agreement dated June 11, 2013 for the period of 20 years. The rental is determined equal to the value of the independent appraiser commenced and according to the annual general meeting of the shareholders for the year 2014 held on April 25, 2014 passed the resolution to approve the Company's change the agreement by making memorandum attached to lease agreement that to extend the lease period to the next 10 years in the amount of Baht 16.44 million, total agreement period of 30 years in the amount of Baht 38.28 million in accordance with the agreement dated July 23, 2014. The lease agreement period is commenced on January 1, 2014 - December 31, 2043 (the counterparties agreed to collect rental since the completion of buildings and others construction or since January 1, 2016 which ever is earlier until the maturity of lease period). However, the Company started to record rental since January 1, 2014 onwards. The construction structured on such lease land was not transferred the ownership to the lessor, the lessee should dismantled such construction when the lease in terminated.

As at March 31, 2015, the Company is liable on payment the remaining rental as follows:

	<i>(Unit:Baht)</i>
Payment within	
1 year	874,800.00
Over 1 year not exceed 5 years	3,630,420.00
Over 5 years (to 30 years)	<u>32,690,070.00</u>
Total	<u><u>37,195,290.00</u></u>

19.3.2 As at March 31, 2015, the Company is liable on payment the remaining rental as follows:

	<i>(Unit:Baht)</i>
Payment within	
1 year	<u>261,000.00</u>
Total	<u><u>261,000.00</u></u>

## **20. LEGAL RESERVE**

By virtue of the Public Companies Act B.E. 2535, the Company is required to set aside a legal reserve at least 5% of annual net profit after deduction with deficit brought forwards (if any) until the reserve reach an amount of 10% of the authorized share capital. Such legal reserve is not available for dividend distribution.

## **21. DIRECTORS' REMUNERATION AND MANAGEMENT BENEFIT EXPENSES**

### 21.1 Directors' remuneration

Directors' remuneration is benefit paid to the Company's directors in accordance with the Section 90 of the Public Company Limited Act, excluded salaries and related benefits to be paid to executive directors.

### 21.2 Management benefit expenses

Management benefit expenses focus salaries, remunerations and other benefits paid to their directors and management, in accordance with the definitions of the Office of the Securities and Exchange Commission. Management under definition includes a chief executive officer, the next four executive levels immediately below that chief executive officer and all persons in positions comparable to these fourth executive levels and includes the accounting and financial executive officer, the manager level above or persons in position comparable.

## **22. PROVIDENT FUND**

The Company and employees have jointed to be a member of provident fund name "THE SIN SATA PORN REGISTERED PROVIDENT FUND" in accordance with the Provident Fund Act B.E. 2530. The Company and employees have to contribute to the fund at the same rate 3-5% of employees' salaries. The provident fund is managed by BBL Asset Management Co., Ltd. The employees will entitle the accumulation and benefit when they retired according to the provident fund regulation.

The Company has paid the contribution to the fund for the three-month periods ended as at March 31, 2015 amount of Baht 0.58 million.



### 23. EXPENSES ANALYZED BY NATURE

The significant expenses analyzed by nature for the three-month periods ended March 31, 2015 and 2014 as follow:

	<i>(Unit: Baht)</i>	
	<b>2015</b>	<b>2014</b>
Changes in finished goods and work in progress	(45,384,382.98)	(7,230,554.51)
Purchase of goods	172,952,530.94	93,896,540.41
Employee benefit expenses	58,092,875.97	47,138,393.71
Management benefit expenses	4,219,015.12	4,941,745.60
Directors' remuneration	484,122.08	278,250.00
Depreciation and amortization	12,095,711.74	9,893,779.37
Rental and services	53,380,898.52	43,551,311.84
Advertising and sale promotion expenses	4,477,242.31	3,892,396.96
Loss on devaluation of inventories	280,709.46	140,802.45

### 24. FINANCIAL INFORMATION BY SEGMENT

Operating segment information is reported corresponding with the internal reports of the Company that are regularly reviewed by the chief operating decision maker in order to make decision about the allocation of resources to the segment and assess its performance.

The Company's operations involve virtually a single in retail of cosmetics business in the geographical segment in Thailand and channel of distribution for selling goods to franchise and business centre. Besides, the Company has overseas income, and selling to franchise and business centre lower than 10 % of total sale volumn so the Company did not present financial information by segment.

## 25. COMMITMENT AND CONTINGENT LIABILITIES

25.1 The Company has obligations under lease of space and services agreements of the Company's branches for the periods from 1 year to 3 years. The Company is liable on payment rental and service under agreement as at March 31, 2015 as follows:

*(Unit: Baht)*

Payment within	
1 year	179,988,063.90
Over 1 year but less than 3 years	<u>143,080,896.82</u>
Total	<u><u>323,068,960.72</u></u>

25.2 The Company is liable on payment for the capital expenditure as at March 31, 2015 amount of Baht 72.70 million.

25.3 The Company is liable on payment for computer software installation as at March 31, 2015 amount of Baht 4.63 million.

25.4 The Company is liable on payment for commitment under lease of car as at March 31, 2015 amount of Baht 3.05 million.

## 26. DISCLOSURE AND PRESENTATION OF FINANCIAL INSTRUMENTS

For off-statement of financial position, the Company has no policy to hold derivative financial instruments for speculation and trading.

### 26.1 Management risk policy

The significant accounting policies and method adopted the basis of recognition and measurements relating to each class of financial assets and liabilities have been disclosed in note 4.18, Disclosure and Presentation of Financial instruments. The Company has a risk in respect of such financial instruments and has management risk policy as follow:

#### ***Credit risk***

The Company is exposed to credit risk primarily with respect to trade and other receivables. The Company manages the risk by adopting appropriate credit control policies and procedures and therefore do not expect to incur material financial losses. In addition, the Company do not have high concentrations of credit risk since it has a little of customer base since its policy is in the form of cash selling. The maximum exposure to credit risk is limited to the carrying amounts of receivables and loans as stated in the statement of financial position.

***Interest rate risk***

The Company's exposure to interest rate risk relates primarily to their cash at financial institutions, temporary investments and long-term investment. However, since most of the Company's financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market rate. The interest rate risk is expected to be minimal.

***Exchange rate risk***

The Company exposed to foreign currencies exchange rate risk in the minimum level since the business transactions denominated in Thai Baht currency.

**26.2 Fair value of financial instruments**

Most of the Company's financial assets and liabilities are classified as short-term, and the rates of loan interest are based on the market value. The book value of financial assets and liabilities shown in statements of financial position are close to their fair value. Fair value is the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction. The fair value is determined by reference to the market price of the financial instrument or by using an appropriate valuation technique, depending on the nature of the instrument.

**27. CAPITAL MANAGEMENT**

The objective of capital management of the Company is to appropriate properly financial structure and to preserve the ability to continue its operation as a going concern.

As at March 31, 2015, the Company has debt to equity ratio equal to 0.19 fold.

**28. EVENTS AFTER THE REPORTING PERIOD**

According to the minutes of annual shareholders' general meeting for the year 2015 held on April 24, 2015, passed the resolution to approve as follows:

1. To pay dividend from the 2014 results for 300 million shares at Baht 0.99 each, amount of Baht 297 million to the shareholders, for which the interim dividend was paid in year 2014 at Baht 0.35 per share, amount of Baht 105 million, the remaining dividend to be paid at Baht 0.64 per share, amount of Baht 192 million which will be paid on May 22, 2015
2. To change par value of share capital from Baht 1 each to Baht 0.10 each.

**29. RECLASSIFICATION**

The financial statements as at December 31, 2014 were reclassified for appropriately and corresponding with the presentation in the financial statements for the three-month periods ended March 31, 2015 have been reclassified as follows:-

	<i>(Unit:Baht)</i>		
	Before		After
	Reclassified	Reclassified	Reclassified
Statements of financial position			
Temporary investments	390,000,000.00	(10,000,000.00)	380,000,000.00
Restricted deposits with financial institutions	-	10,000,000.00	10,000,000.00

**30. INTERIM FINANCIAL STATEMENTS APPROVAL**

These interim financial statements were approved and authorized for issue by the Company's Board of directors on May 12, 2015.